

## SSQ Opinion - Your own Chinese law firm?

Representative Tie-ups between Chinese and Foreign Law Firms

Some representative tie-up firms are listed on an anonymous basis in the chart below.

	Market influence		Legal formality
	Chinese firm	Foreign firm	
<b>Firm A</b>	A tiny start-up with niche expertise; good quality	An international firm with niche expertise; mid-market	Alliance (publicised on a limited basis)
Firm B	A tiny start-up with niche expertise; good quality	A full service international law firm with strong niche expertise in China; mid-market	Alliance (widely publicised)
Firm C	A boutique full service Chinese firm; good quality	A full service foreign law firm, mid-market	Alliance (authority endorsed)
Firm D	A tiny start-up; average quality	A full service international law firm with strong niche expertise in China; mid-market	JV (authority endorsed)
Firm E	A boutique full service Chinese firm; average quality	A large international professional service organisation; mid-market	Swiss Verein (publicised on a limited basis)
Firm F	A big full service Chinese firm; average quality	A full service foreign law firm, mid-market	Alliance (widely publicised)
Firm G	A mega Chinese firm; good quality	A full service foreign law firm; mid-market	Swiss Verein (widely publicised)
Firm H	A mega Chinese firm; average quality	A full service international law firm; mid-market	Swiss Verein (widely publicised)
<b>Firm IDEAL</b>	A boutique/big and highly reputable Chinese firm; top quality	A large international legal practice; first tier	Swiss Verein/Alliance/JV/SH FTZ (authority endorsed) or (widely publicised)